

M.VOC. MANAGEMENT (BANKING & FINANCE)**Subject: Fundamental of Management &
Organisational Behaviour****Subject Code: GPGE101****Semester: 1st (Regular)****Batch: 2019-20****Theory (External): 70 Marks****Time: 03 hours****Instructions to the Students**

1. This Question paper consists of two Sections. All sections are compulsory.
2. Section A comprises 10 questions of objective type in nature. All questions are compulsory. Each question carries 2 marks.
3. Section B comprises 8 essay type questions out of which students need to do any 5. Each question carries 10 marks.
4. Read the questions carefully and write the answers in the answer sheets provided.
5. Do not write anything on the question paper.
6. Wherever necessary, the diagram drawn should be neat and properly labelled

Roll Number

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SECTION -A (OBJECTIVE TYPE QUESTIONS)

(10x2=20 Marks)

1. All questions are compulsory
 - a) What are process and significance of Management?
 - b) Define BSFI?
 - c) What are the basic function of management?
 - d) Define important concepts of organisations behaviour?
 - e) What are attitude & Perception of OB?
 - f) Define motivation theories of Mc Gregor?
 - g) What is motivation?
 - h) What are the attributes of personality?
 - i) Define Leadership?
 - j) What is Ability?

SECTION -B (ESSAY TYPE QUESTIONS)

(5x10=50 Marks)

1. What are the function of management? What function do you consider more important among them and why?
2. Discuss Maslow's need hierarchy. How does the theory hold good in Indian context?
3. What is personality? What are its major determinant?
4. Define group? Explain the stages of group development?
5. "All managers must have leadership qualities but all leaders cannot have managerial qualities". Discuss this statement and compare leadership with manager ship?
6. Discuss Henry Fayol's fourteen principles of management?
7. Outline the challenges and opportunities for OB?
8. Describe Centralization and Decentralization? How we can use both working style.?

*****THE END*****